### Ming Dai

Email: ming.dai@awi.uni-heidelberg.de Gender: Male

Address: Bergheimer Str. 58 AWI 00.012, 69115 Heidelberg, Germany.

Website: https://www.researchgate.net/profile/Ming-Dai

Behavioral and Experimental Economics (social preferences, social norms, co-

Research Interests operation, children's development)

Ruprecht-Karls-Universität Heidelberg Heidelberg, Germany
Current position

Alfred Weber Institute of Economics

Ph.D. candidate in Economics Since Jun. 2022

Supervisor: Prof. Dr. Christiane Schwieren

Northeast Normal University Changchun, Jilin Education

Department of Economics

M.Sc. in Economics Sep. 2017 – Jun. 2020

Mentors: Prof. Dr. Cui, Chi

**Shandong University of Finance and Economics** Jinan, Shandong

School of Computer Science and Technology

B.Eng. in Digital Media Technology Sep. 2012 – Jun. 2016

Mentors: Prof. Dr. Guo, Qiang

No. 8 High School of Zaozhuang Zaozhuang, Shandong

Diploma of High School Sep. 2009 – Jun. 2012

Group Decisions, Preference Aggregation, and Voting Rules: Experimental Evidence from Risky and Inter-temporal Decisions

mental Evidence from Kisky and inter-temporal Decisions

Ming Dai.

On working

Peer-comments and Self-reports: A Laboratory Experimental Study of

**Employees' Performance** 

Ming Dai, Maria Cubel, Christiane Schwieren.

Team Incentives and Heterogeneity in Productivity: An Experimental

Study on Inter- and Intra-team Tournament

Ming Dai, Liu Liu.

### What did they get? An intervention of growth mindset on Chinese schoolchildren

Chi Cui, Ming Dai, Christiane Schwieren.

RCT-ID: AEARCTR-0011384 (https://www.socialscienceregistry.org/trials/11384)

#### **Publications**

#### The Measurement of Schoolchildren's Fairness Views and Its Enlightenment to Moral Education

Tianming Ren, Chi Cui, Ming Dai Children's Study, 2024(03):71-77.

## Research on the Influence of the Low Socio-economic Status on Prosocial Behavior of Urban Children

Chi Cui, Ming Dai, Tianming Ren.

Journal of Central University of Finance and Economics, 2023(02):86-100. DOI:10.19681/j.cnki.jcufe.2023.02.008.

# The Influence Mechanism of Social Norms on Cooperation: An Elicitation of Internalization Effect and Identity Effect

Chi Cui, Lulu An, Ming Dai.

China Journal of Economics, 2023, 10(02):335-370.

DOI:10.16513/j.cnki.cje.20220927.002

# Are Chinese College Students Refinedly Self-interested? An Experimental Study of Dictator Game Based on GARP

Chi Cui, Ming Dai, Keke Sun.

Journal of Northeast Normal University: Philosophy and Social Science, 2022(01):88-99.

DOI:10.16164/j.cnki.22-1062/c.2022.01.010.

### Does Simple and Complex Labor Gain Endowment Affect People's Prosocial Behavior?

Chi Cui, Zhiwen Lu, Ming Dai.

Journal of Taxation and Economy, 2019(03):25-31.

### Working Papers

### Willingness to Compete and Distributional Preferences at Early Ages: An Experimental Study of Chinese Schoolchildren

Chi Cui, Ming Dai, Tianming Ren, Liu Liu.

Working paper, 2024.

## The Development of Children's Fairness Views: A Lab-field Experiment in China

Ming Dai, Chi Cui, Mao Li, Xiangmiao.

Journal of Nanjing Normal University: Philosophy and Social Science, Under Review 2024.

## Following Social Norms, Signaling, and Cooperation in the Public Goods Game

Chi Cui, Ming Dai, Christiane Schwieren.

AWI Discussion Paper No.746, 2024.

# Selfishness-fairness and Efficiency-equality tradeoffs: The Measurement of Changes in the Distributional Preference

Chi Cui, Ming Dai, Jonathan Alevy.

Working Paper, 2024.

## How Does Inequality and Identity Characteristic Affect People's Distributional Behavior?

Zhiwen Lu, Chi Cui, Ming Dai.

Working Paper, 2019.

### Honors and Scholarships

"Jilin Excellent Master's Dissertation", Jilin's Ministry of Education. Aug. 2023

"Excellent Master's Dissertation", Northeast Normal University. Aug. 2021
"Excellent Student", Northeast Normal University. Jun. 2020

The Second Prize for outstanding thesis in "Jingying Cup" of National College Student Economics Forum, Renmin University of China. Nov. 2019

The First Prize of Jilin Province "May 4th Outstanding Youth" Economics Thesis, Academy of Social Science of Jilin.

Jul. 2018

#### Research Experience

#### A Mechanism of Promoting Cooperation Level through Social Norms

Mentors: Professor Chi Cui (Northeast Normal University) Jul. 2020 – Present Experimental design and writing programs. Funded by the Ministry of Education of China. Project Code: 20YJCZH013.

### Comparative Study on Application of the Formal Institute and Multilateral Institute of Punishment Governance

Mentors: Professor Chi Cui (Northeast Normal University) Jul. 2015 – Jun. 2019

Experimental design, writing programs, data collection and writing. Funded by the Ministry of Education of China. Project Code: 13YJCZH022.

## An Empirical Study on Developing Public Spirits of Moral Education for Schoolchildren

Mentors: Dr. Tianming Ren (Northeast Normal University) Jul. 2020 – Present

Experimental design and writing programs. Funded by the Ministry of Education of China and Nanjing Normal University. Project Code: JDNNU20200703.

Working Experience

**Teaching assistant, Department of Economics (Northeast Normal University)**Sep. 2018 – Jan. 2019

Subject: Microeconomics

Duty: Assignment and marking.

Research assistant, Department of Economics (Northeast Normal University)

Sep. 2017 – Jun. 2020

Duty: Designing experiments, data collection, data analysis, writing, etc.

Talks and Tutorials

Following Social Norms, Signaling, and Cooperation in the Public Goods Game

Sep. 2023

2023 European Economic Science Association, Exeter UK.

The Development of Fairness Ideals of Chinese Teenagers: Experimental Evidence from China

Jul. 2023

2023 China Economic Association Annual Conference, Göttingen Germany.

**How Does Socio-economic Status Impact the Formation of Social Preference of Urban Children?**May 2021

2021 Chinese Behavioral and Experimental Economics Froum, Shanghai China.

Using Experimental Economics to Study Teenagers' Heterogeneity in Fairness Views across Ages Nov. 2020

2020 Beijing Normal University Conference of Experimental Economics, Beijing China.

How Does Inequality and Identity Characteristic Affect People's Distributional Behavior?

Apr. 2019

2019 Chinese Behavioral and Experimental Economics Forum, Hangzhou China.

**Does Others' Information Affect an Individual's Preference?** Dec. 2018 The 7th Xiamen University International Workshop on Experimental Economics, Xiamen China.

Are Chinese College Students Refinedly Self-interested? An Experimental Study of Dictator Game Based on GARP Sep. 2018

2018 Chinese Association of Game Theory and Experimental Economics, Guangzhou China.

Training and Professional Development

- 1. The 3rd Summer School of Computational and Experimental Economics, Barcelona, Spain. Jun. 2024
- 2. 2024 European ESA Conference, Exeter, UK. Sep. 2023
- 3. 2024 China Economy Association Conference, Gottingen, Germany. Jul. 2023
- $4.\ The\ 13th$  Quarterly Conference of China Labor Economics Forum, Shanghai, China. Jun. 2020
- 5. The 2019 Annual Conference on China's Social Psychology, Changchun, China. Jul. 2019
- 6. Tsinghua Conference on Behavioral, Experimental and Theoretical Economics, Beijing, China. Jun. 2019
- 7. The Inaugural Wuhan Cherry Blossom Workshop in Experimental Economics, Wuhan, China. Mar. 2018
- 8. The 2nd Workshop in Behavioral and Experimental Economics, Dalian, China. Oct. 2017

#### **Programming**

Skills

Proficient in: z-Tree, otree, Stata, MS Office.

Familiar with: Python, R.

#### Languages

Chinese (native), English (fluent).

Reading, watching movies, and walking.

Other Interests